

ALJP2026
Information Technology Hardware
& Software Product Lines

Proposed Product Line/Service	Wahsega	From ALJP2026_Hardware & Software Products ITB PROPOSAL Submission
Proposing Company Name	Uniti Fiber, LLC	
Proposed Contact's AIM Username	Carl.Lee@uniti.com	

Vendor Notes:

Manufacturer Model Number	Bidder SKU	Product Line/Service Name	Description/Specifications of Product or Service (Speed/Bandwidth, etc. if applicable)	Base Price from Base Price Source Proposed	UoM (Min/Max)	Proposed Discount (%)	ALJP Proposed Price/UoM	ALJP Category (REQUIRED) use drop-down	ALJP Category if current categories do not apply	Product/Service Category (if applicable) (Partial/Full if applicable)
WL-EM-CAR	WL-EM-CAR	Wahsega Carina Event Manager Hardware	Wahsega Carina Event Manager Hardware	\$ 1,699.00	Each	10%	\$ 1,529.10	Audio/Visual		
WL-EM-CAR-LITE	WL-EM-CAR-LITE	Wahsega Carina Event Manager Lite Hardware	Wahsega Carina Event Manager Lite Hardware	\$ 699.00	Each	10%	\$ 629.10	Audio/Visual		
Model Number	Model Number	Carina Software - Term	Carina Software - Term	MSRP	Each	10%	-	Audio/Visual		
		District Size Pricing - 1-9 Sites	District Size Pricing - 1-9 Sites	Per Event Manager	Each	10%	-	Audio/Visual		
WL-CAR-19-1	WL-CAR-19-1	Carina Software 1 Year	Carina Software 1 Year	\$ 2,899.00	Each	10%	\$ 2,609.10	Audio/Visual		
WL-CAR-19-3	WL-CAR-19-3	Carina Software 3 Year	Carina Software 3 Year	\$ 7,497.00	Each	10%	\$ 6,747.30	Audio/Visual		
WL-CAR-19-5	WL-CAR-19-5	Carina Software 5 Year	Carina Software 5 Year	\$ 9,995.00	Each	10%	\$ 8,995.50	Audio/Visual		
WL-CAR-19-7	WL-CAR-19-7	Carina Software 7 Year	Carina Software 7 Year	\$ 12,243.00	Each	10%	\$ 11,018.70	Audio/Visual		
WL-CAR-19-10	WL-CAR-19-10	Carina Software 10 Year	Carina Software 10 Year	\$ 15,293.00	Each	10%	\$ 13,763.70	Audio/Visual		
		District Size Pricing - 10 - 29 Sites	District Size Pricing - 10 - 29 Sites	Per Event Manager	Each	10%	-	Audio/Visual		
WL-CAR-1029-1	WL-CAR-1029-1	Carina Software 1 Year	Carina Software 1 Year	\$ 2,899.00	Each	10%	\$ 2,339.10	Audio/Visual		
WL-CAR-1029-3	WL-CAR-1029-3	Carina Software 3 Year	Carina Software 3 Year	\$ 6,897.00	Each	10%	\$ 5,937.30	Audio/Visual		
WL-CAR-1029-5	WL-CAR-1029-5	Carina Software 5 Year	Carina Software 5 Year	\$ 8,995.00	Each	10%	\$ 8,095.50	Audio/Visual		
WL-CAR-1029-7	WL-CAR-1029-7	Carina Software 7 Year	Carina Software 7 Year	\$ 12,243.00	Each	10%	\$ 11,018.70	Audio/Visual		
WL-CAR-1029-10	WL-CAR-1029-10	Carina Software 10 Year	Carina Software 10 Year	\$ 16,990.00	Each	10%	\$ 15,291.00	Audio/Visual		
		Carina Software for 30+ Sites - CALL	Carina Software for 30+ Sites - CALL	Each	10%	-	-	Audio/Visual		
Model Number	Model Number	Carina Lite Software - Term	Carina Lite Software - Term	MSRP	Each	10%	-	Audio/Visual		
		District Size Pricing - 1-9 Sites	District Size Pricing - 1-9 Sites	Per Event Manager	Each	10%	-	Audio/Visual		
WL-CAR-LITE-19-1	WL-CAR-LITE-19-1	Carina Lite Software 1 Year	Carina Lite Software 1 Year	\$ 799.00	Each	10%	\$ 719.10	Audio/Visual		
WL-CAR-LITE-19-3	WL-CAR-LITE-19-3	Carina Lite Software 3 Year	Carina Lite Software 3 Year	\$ 1,847.00	Each	10%	\$ 1,762.30	Audio/Visual		
WL-CAR-LITE-19-5	WL-CAR-LITE-19-5	Carina Lite Software 5 Year	Carina Lite Software 5 Year	\$ 2,745.00	Each	10%	\$ 2,470.50	Audio/Visual		
WL-CAR-LITE-19-7	WL-CAR-LITE-19-7	Carina Lite Software 7 Year	Carina Lite Software 7 Year	\$ 3,703.00	Each	10%	\$ 3,332.70	Audio/Visual		
WL-CAR-LITE-19-10	WL-CAR-LITE-19-10	Carina Lite Software 10 Year	Carina Lite Software 10 Year	\$ 4,990.00	Each	10%	\$ 4,491.00	Audio/Visual		
		District Size Pricing - 10 - 29 Sites	District Size Pricing - 10 - 29 Sites	Per Event Manager	Each	10%	-	Audio/Visual		
WL-CAR-LITE-1029-1	WL-CAR-LITE-1029-1	Carina Lite Software 1 Year	Carina Lite Software 1 Year	\$ 749.00	Each	10%	\$ 674.10	Audio/Visual		
WL-CAR-LITE-1029-3	WL-CAR-LITE-1029-3	Carina Lite Software 3 Year	Carina Lite Software 3 Year	\$ 1,797.00	Each	10%	\$ 1,617.30	Audio/Visual		
WL-CAR-LITE-1029-5	WL-CAR-LITE-1029-5	Carina Lite Software 5 Year	Carina Lite Software 5 Year	\$ 2,495.00	Each	10%	\$ 2,245.50	Audio/Visual		
WL-CAR-LITE-1029-7	WL-CAR-LITE-1029-7	Carina Lite Software 7 Year	Carina Lite Software 7 Year	\$ 3,283.00	Each	10%	\$ 2,954.70	Audio/Visual		
WL-CAR-LITE-1029-10	WL-CAR-LITE-1029-10	Carina Lite Software 10 Year	Carina Lite Software 10 Year	\$ 4,490.00	Each	10%	\$ 4,041.00	Audio/Visual		
		Carina Lite Software for 30+ Sites - CALL	Carina Lite Software for 30+ Sites - CALL	Each	10%	-	-	Audio/Visual		
Model Number	Model Number	Carina Commissioning Service	Carina Commissioning Service	MSRP	Each	10%	-	Audio/Visual		
		This fee is charged per event manager	This fee is charged per event manager	Each	10%	-	-	Audio/Visual		
WL-COM-CAR	WL-COM-CAR	Carina Commissioning Service	Carina Commissioning Service	\$ 2,999.00	Each	10%	\$ 2,699.10	Audio/Visual		
Model Number	Model Number	Carina+	Carina+	MSRP	Each	10%	-	Audio/Visual		
		This fee is charged per event manager per year	This fee is charged per event manager per year	Each	10%	-	-	Audio/Visual		
WL-CAR-PLUS	WL-CAR-PLUS	Carina+ 1-Year	Carina+ 1-Year	\$ 899.00	Each	10%	\$ 539.10	Audio/Visual		
Model Number	Model Number	Carina Software - Lifetime	Carina Software - Lifetime	MSRP	Each	10%	-	Audio/Visual		
		Customers receive 2 years of Support & Maintenance for free with a lifetime license	Customers receive 2 years of Support & Maintenance for free with a lifetime license	Each	10%	-	-	Audio/Visual		
		District Size Pricing - 1-9 Sites	District Size Pricing - 1-9 Sites	Per Event Manager	Each	10%	-	Audio/Visual		
WL-CAR-LIFETIME-19	WL-CAR-LIFETIME-19	Carina Software Lifetime	Carina Software Lifetime	\$ 26,500.00	Each	10%	\$ 22,500.00	Audio/Visual		
WL-CAR-LIFETIME-1029	WL-CAR-LIFETIME-1029	Carina Software Lifetime	Carina Software Lifetime	\$ 22,500.00	Each	10%	\$ 20,250.00	Audio/Visual		
		Carina Software Lifetime for 30+ Sites - CALL	Carina Software Lifetime for 30+ Sites - CALL	Each	10%	-	-	Audio/Visual		
Model Number	Model Number	Carina Lite Software - Lifetime	Carina Lite Software - Lifetime	MSRP	Each	10%	-	Audio/Visual		
		Customers receive 2 years of Support & Maintenance for free with a lifetime license	Customers receive 2 years of Support & Maintenance for free with a lifetime license	Each	10%	-	-	Audio/Visual		
		District Size Pricing - 1-9 Sites	District Size Pricing - 1-9 Sites	Per Event Manager	Each	10%	-	Audio/Visual		
WL-CAR-LITE-LIFETIME-19	WL-CAR-LITE-LIFETIME-19	Carina Lite Software Lifetime	Carina Lite Software Lifetime	\$ 8,999.00	Each	10%	\$ 8,099.10	Audio/Visual		
WL-CAR-LITE-LIFETIME-1029	WL-CAR-LITE-LIFETIME-1029	Carina Lite Software Lifetime	Carina Lite Software Lifetime	\$ 8,099.00	Each	10%	\$ 7,289.10	Audio/Visual		
		Carina Lite Software Lifetime for 30+ Sites - CALL	Carina Lite Software Lifetime for 30+ Sites - CALL	Each	10%	-	-	Audio/Visual		
Model Number	Model Number	Carina 1 Year Support & Maintenance	Carina 1 Year Support & Maintenance	MSRP	Each	10%	-	Audio/Visual		
		This is charged per customer, not per site.	This is charged per customer, not per site.	Each	10%	-	-	Audio/Visual		
		District Size Pricing - 1 Site	District Size Pricing - 1 Site	Per Customer	Each	10%	-	Audio/Visual		
WL-CAR-SUP-1	WL-CAR-SUP-1	Carina 1 Year Support & Maintenance	Carina 1 Year Support & Maintenance	\$ 2,600.00	Each	10%	\$ 2,260.00	Audio/Visual		
WL-CAR-SUP-29	WL-CAR-SUP-29	Carina 1 Year Support & Maintenance	Carina 1 Year Support & Maintenance	\$ 8,000.00	Each	10%	\$ 7,200.00	Audio/Visual		
WL-CAR-SUP-1029	WL-CAR-SUP-1029	Carina 1 Year Support & Maintenance	Carina 1 Year Support & Maintenance	\$ 19,000.00	Each	10%	\$ 17,100.00	Audio/Visual		
		Carina 1 Year Support & Maintenance for 30+ Sites - CALL	Carina 1 Year Support & Maintenance for 30+ Sites - CALL	Each	10%	-	-	Audio/Visual		
Model Number	Model Number	Carina IP Speakers	Carina IP Speakers	MSRP	Each	10%	-	Audio/Visual		
WL-SPKR-22-CAR	WL-SPKR-22-CAR	Wahsega Carina 2x2 IP Ceiling Speaker	Wahsega Carina 2x2 IP Ceiling Speaker	\$ 429.00	Each	10%	\$ 386.10	Audio/Visual		
WL-SPKR-SMT-CAR	WL-SPKR-SMT-CAR	Wahsega Carina Surface Mount IP Speaker	Wahsega Carina Surface Mount IP Speaker	\$ 429.00	Each	10%	\$ 386.10	Audio/Visual		
Model Number	Model Number	Carina IP Displays	Carina IP Displays	MSRP	Each	10%	-	Audio/Visual		
WL-IPD-SPKR-510-CAR	WL-IPD-SPKR-510-CAR	Wahsega Carina Small IP Display	Wahsega Carina Small IP Display	\$ 799.00	Each	10%	\$ 719.10	Audio/Visual		
WL-IPD-SPKR-520-CAR	WL-IPD-SPKR-520-CAR	Wahsega Carina Large IP Display	Wahsega Carina Large IP Display	\$ 1,049.00	Each	10%	\$ 944.10	Audio/Visual		
WL-IPD-SPKR-540-CAR	WL-IPD-SPKR-540-CAR	Wahsega Carina Extra Large IP Display	Wahsega Carina Extra Large IP Display	\$ 1,829.00	Each	10%	\$ 1,646.10	Audio/Visual		
WL-IPD-SPKR-5100-CAR	WL-IPD-SPKR-5100-CAR	Wahsega Carina Double Sided Side Mount IP Display	Wahsega Carina Double Sided Side Mount IP Display	\$ 1,499.00	Each	10%	\$ 1,349.10	Audio/Visual		
WL-IPD-SPKR-5100-CAR-TM	WL-IPD-SPKR-5100-CAR-TM	Wahsega Carina Double Sided Ceiling Mount IP Display	Wahsega Carina Double Sided Ceiling Mount IP Display	\$ 1,499.00	Each	10%	\$ 1,349.10	Audio/Visual		
Model Number	Model Number	Carina Outdoor Speakers	Carina Outdoor Speakers	MSRP	Each	10%	-	Audio/Visual		
WL-SPKR-OF-CAR	WL-SPKR-OF-CAR	Wahsega Carina Outdoor IP Speaker	Wahsega Carina Outdoor IP Speaker	\$ 559.00	Each	10%	\$ 503.10	Audio/Visual		
WL-SPKR-OF-EXT	WL-SPKR-OF-EXT	Wahsega Outdoor Extension Speaker	Wahsega Outdoor Extension Speaker	\$ 249.00	Each	10%	\$ 224.10	Audio/Visual		
Model Number	Model Number	Accessories (Carina or InformaCast)	Accessories (Carina or InformaCast)	MSRP	Each	10%	-	Audio/Visual		
WL-SPKR-22-2R	WL-SPKR-22-2R	Wahsega Second Room 2x2 Ceiling Speaker	Wahsega Second Room 2x2 Ceiling Speaker	\$ 319.00	Each	10%	\$ 287.10	Audio/Visual		
WL-SPKR-22-A	WL-SPKR-22-A	Wahsega 2x2 Analog Ceiling Speaker	Wahsega 2x2 Analog Ceiling Speaker	\$ 229.00	Each	10%	\$ 206.10	Audio/Visual		
WL-SPKR-SMT-2R	WL-SPKR-SMT-2R	Wahsega Second Room Surface Mount Speaker	Wahsega Second Room Surface Mount Speaker	\$ 319.00	Each	10%	\$ 287.10	Audio/Visual		
WL-SPKR-SMT-A	WL-SPKR-SMT-A	Wahsega Surface Mount Analog Speaker	Wahsega Surface Mount Analog Speaker	\$ 229.00	Each	10%	\$ 206.10	Audio/Visual		
WL-SPKR-R5R-W	WL-SPKR-R5R-W	Wahsega Sound Reinforcement Panel with Aux Input	Wahsega Sound Reinforcement Panel with Aux Input	\$ 199.00	Each	10%	\$ 179.10	Audio/Visual		
WL-SPKR-R5W	WL-SPKR-R5W	Wahsega Call Button Wall Plate	Wahsega Call Button Wall Plate	\$ 59.00	Each	10%	\$ 53.10	Audio/Visual		
WL-SPKR-R5V-W	WL-SPKR-R5V-W	Wahsega Volume Button Wall Plate	Wahsega Volume Button Wall Plate	\$ 59.00	Each	10%	\$ 53.10	Audio/Visual		

