

ALJP2022 RFP ALJP Price Listing

Proposed Product Line	Verkada	From ALJP2022 RFP PRODUCT LINE PROPOSAL Submission
Proposing Company Name:	Uniti Fiber	
Proposal Contact's AIM Username:	tony.helton@uniti.com	

Vendor Notes:

Updated November 15, 2021

Manufacturer Model Number	Bidder SKU	Product Name	Description/Specifications of Product	Base price from Base Price Source Proposed	UoM	0-100 Proposed Discount %	Calculated Column I-(Column J*Column K) ALJP Proposed Price/UoM (Calculated)	ALJP Category (REQUIRED) use drop-down	ALJP Category if current categories do not apply	Product Category (if applicable)
CB51-30E-HW	CB51-30E-HW	Camera	Verkada CB51-E Outdoor Bullet Camera, 5MP	\$ 1,399.00	Each	10%	\$ 1,259.10	Security		
CB51-60E-HW	CB51-60E-HW	Camera	Verkada CB51-E Outdoor Bullet Camera, 5MP	\$ 1,799.00	Each	10%	\$ 1,619.10	Security		
CB51-90E-HW	CB51-90E-HW	Camera	Verkada CB51-E Outdoor Bullet Camera, 5MP	\$ 2,199.00	Each	10%	\$ 1,979.10	Security		
CB51-365E-HW	CB51-365E-HW	Camera	Verkada CB51-E Outdoor Bullet Camera, 5MP	\$ 3,599.00	Each	10%	\$ 3,239.10	Security		
CB61-30E-HW	CB61-30E-HW	Camera	Verkada CB61-E Outdoor Bullet Camera, 4K	\$ 1,799.00	Each	10%	\$ 1,619.10	Security		
CB61-60E-HW	CB61-60E-HW	Camera	Verkada CB61-E Outdoor Bullet Camera, 4K	\$ 2,699.00	Each	10%	\$ 2,429.10	Security		
CB61-90E-HW	CB61-90E-HW	Camera	Verkada CB61-E Outdoor Bullet Camera, 4K	\$ 3,599.00	Each	10%	\$ 3,239.10	Security		
CB51-30TE-HW	CB51-30TE-HW	Camera	Verkada CB51-TE Outdoor Bullet Camera, 5M	\$ 1,499.00	Each	10%	\$ 1,349.10	Security		
CB51-60TE-HW	CB51-60TE-HW	Camera	Verkada CB51-TE Outdoor Bullet Camera, 5M	\$ 1,899.00	Each	10%	\$ 1,709.10	Security		
CB51-90TE-HW	CB51-90TE-HW	Camera	Verkada CB51-TE Outdoor Bullet Camera, 5M	\$ 2,299.00	Each	10%	\$ 2,069.10	Security		
CB51-365TE-HW	CB51-365TE-HW	Camera	Verkada CB51-TE Outdoor Bullet Camera, 5M	\$ 3,699.00	Each	10%	\$ 3,329.10	Security		
CB61-30TE-HW	CB61-30TE-HW	Camera	Verkada CB61-TE Outdoor Bullet Camera, 4K	\$ 1,899.00	Each	10%	\$ 1,709.10	Security		
CB61-60TE-HW	CB61-60TE-HW	Camera	Verkada CB61-TE Outdoor Bullet Camera, 4K	\$ 2,799.00	Each	10%	\$ 2,519.10	Security		
CB61-90TE-HW	CB61-90TE-HW	Camera	Verkada CB61-TE Outdoor Bullet Camera, 4K	\$ 3,699.00	Each	10%	\$ 3,329.10	Security		
CD31-15-HW	CD31-15-HW	Camera	Verkada CD31 Indoor Dome Camera, 2MP	\$ 599.00	Each	10%	\$ 539.10	Security		
CD31-15E-HW	CD31-15E-HW	Camera	Verkada CD31-E Outdoor Dome Camera, 2M	\$ 799.00	Each	10%	\$ 719.10	Security		
CD41-30-HW	CD41-30-HW	Camera	Verkada CD41 Indoor Dome Camera, 5MP	\$ 799.00	Each	10%	\$ 719.10	Security		
CD41-30E-HW	CD41-30E-HW	Camera	Verkada CD41-E Outdoor Dome Camera, 5M	\$ 999.00	Each	10%	\$ 899.10	Security		
CD41-60-HW	CD41-60-HW	Camera	Verkada CD41 Indoor Dome Camera, 5MP	\$ 1,199.00	Each	10%	\$ 1,079.10	Security		
CD41-60E-HW	CD41-60E-HW	Camera	Verkada CD41-E Outdoor Dome Camera, 5M	\$ 1,399.00	Each	10%	\$ 1,259.10	Security		
CD41-90-HW	CD41-90-HW	Camera	Verkada CD41 Indoor Dome Camera, 5MP	\$ 1,599.00	Each	10%	\$ 1,439.10	Security		
CD41-90E-HW	CD41-90E-HW	Camera	Verkada CD41-E Outdoor Dome Camera, 5M	\$ 1,799.00	Each	10%	\$ 1,619.10	Security		
CD41-120-HW	CD41-120-HW	Camera	Verkada CD41 Indoor Dome Camera, 5MP	\$ 1,999.00	Each	10%	\$ 1,799.10	Security		
CD41-120E-HW	CD41-120E-HW	Camera	Verkada CD41-E Outdoor Dome Camera, 5M	\$ 2,199.00	Each	10%	\$ 1,979.10	Security		
CD41-365-HW	CD41-365-HW	Camera	Verkada CD41 Indoor Dome Camera, 5MP	\$ 2,999.00	Each	10%	\$ 2,699.10	Security		
CD41-365E-HW	CD41-365E-HW	Camera	Verkada CD41-E Outdoor Dome Camera, 5M	\$ 3,199.00	Each	10%	\$ 2,879.10	Security		
CD51-30-HW	CD51-30-HW	Camera	Verkada CD51 Indoor Dome Camera, 5MP	\$ 999.00	Each	10%	\$ 899.10	Security		
CD51-30E-HW	CD51-30E-HW	Camera	Verkada CD51-E Outdoor Dome Camera, 5M	\$ 1,199.00	Each	10%	\$ 1,079.10	Security		
CD51-60-HW	CD51-60-HW	Camera	Verkada CD51 Indoor Dome Camera, 5MP	\$ 1,399.00	Each	10%	\$ 1,259.10	Security		
CD51-60E-HW	CD51-60E-HW	Camera	Verkada CD51-E Outdoor Dome Camera, 5M	\$ 1,599.00	Each	10%	\$ 1,439.10	Security		
CD51-90-HW	CD51-90-HW	Camera	Verkada CD51 Indoor Dome Camera, 5MP	\$ 1,799.00	Each	10%	\$ 1,619.10	Security		
CD51-90E-HW	CD51-90E-HW	Camera	Verkada CD51-E Outdoor Dome Camera, 5M	\$ 1,999.00	Each	10%	\$ 1,799.10	Security		
CD51-120-HW	CD51-120-HW	Camera	Verkada CD51 Indoor Dome Camera, 5MP	\$ 2,199.00	Each	10%	\$ 1,979.10	Security		
CD51-120E-HW	CD51-120E-HW	Camera	Verkada CD51-E Outdoor Dome Camera, 5M	\$ 2,399.00	Each	10%	\$ 2,159.10	Security		
CD51-365-HW	CD51-365-HW	Camera	Verkada CD51 Indoor Dome Camera, 5MP	\$ 3,199.00	Each	10%	\$ 2,879.10	Security		
CD51-365E-HW	CD51-365E-HW	Camera	Verkada CD51-E Outdoor Dome Camera, 5M	\$ 3,399.00	Each	10%	\$ 3,059.10	Security		
CD62-30-HW	CD62-30-HW	Camera	Verkada CD62 Indoor Dome Camera, 4K	\$ 1,499.00	Each	10%	\$ 1,349.10	Security		
CD62-30E-HW	CD62-30E-HW	Camera	Verkada CD62-E Outdoor Dome Camera, 4K	\$ 1,699.00	Each	10%	\$ 1,529.10	Security		
CD62-60-HW	CD62-60-HW	Camera	Verkada CD62 Indoor Dome Camera, 4K	\$ 2,399.00	Each	10%	\$ 2,159.10	Security		
CD62-60E-HW	CD62-60E-HW	Camera	Verkada CD62-E Outdoor Dome Camera, 4K	\$ 2,599.00	Each	10%	\$ 2,339.10	Security		
CD62-90-HW	CD62-90-HW	Camera	Verkada CD62 Indoor Dome Camera, 4K	\$ 3,299.00	Each	10%	\$ 2,969.10	Security		
CD62-90E-HW	CD62-90E-HW	Camera	Verkada CD62-E Outdoor Dome Camera, 4K	\$ 3,499.00	Each	10%	\$ 3,149.10	Security		
CF81-30E-HW	CF81-30E-HW	Camera	Verkada CF81-E Outdoor Fisheye Camera, 12	\$ 1,999.00	Each	10%	\$ 1,799.10	Security		
CF81-60E-HW	CF81-60E-HW	Camera	Verkada CF81-E Outdoor Fisheye Camera, 12	\$ 2,699.00	Each	10%	\$ 2,429.10	Security		
CF81-90E-HW	CF81-90E-HW	Camera	Verkada CF81-E Outdoor Fisheye Camera, 12	\$ 3,399.00	Each	10%	\$ 3,059.10	Security		
CM41-30-HW	CM41-30-HW	Camera	Verkada CM41 Indoor Mini Dome Camera, 5M	\$ 799.00	Each	10%	\$ 719.10	Security		
CM41-30E-HW	CM41-30E-HW	Camera	Verkada CM41-E Outdoor Mini Dome Camera	\$ 999.00	Each	10%	\$ 899.10	Security		
CM41-30S-HW	CM41-30S-HW	Camera	Verkada CM41-S Indoor Mini Dome Split Cam	\$ 999.00	Each	10%	\$ 899.10	Security		
CM41-60-HW	CM41-60-HW	Camera	Verkada CM41 Indoor Mini Dome Camera, 5M	\$ 1,199.00	Each	10%	\$ 1,079.10	Security		
CM41-60E-HW	CM41-60E-HW	Camera	Verkada CM41-E Outdoor Mini Dome Camera	\$ 1,399.00	Each	10%	\$ 1,259.10	Security		
CM41-90-HW	CM41-90-HW	Camera	Verkada CM41 Indoor Mini Dome Camera, 5M	\$ 1,599.00	Each	10%	\$ 1,439.10	Security		
CM41-90E-HW	CM41-90E-HW	Camera	Verkada CM41-E Outdoor Mini Dome Camera	\$ 1,799.00	Each	10%	\$ 1,619.10	Security		
CM41-90S-HW	CM41-90S-HW	Camera	Verkada CM41-S Indoor Mini Dome Split Cam	\$ 1,799.00	Each	10%	\$ 1,619.10	Security		
CM41-120-HW	CM41-120-HW	Camera	Verkada CM41 Indoor Mini Dome Camera, 5M	\$ 1,999.00	Each	10%	\$ 1,799.10	Security		
CM41-365-HW	CM41-365-HW	Camera	Verkada CM41 Indoor Mini Dome Camera, 5M	\$ 2,999.00	Each	10%	\$ 2,699.10	Security		
CM41-365E-HW	CM41-365E-HW	Camera	Verkada CM41-E Outdoor Mini Dome Camera	\$ 3,199.00	Each	10%	\$ 2,879.10	Security		
CM61-30-HW	CM61-30-HW	Camera	Verkada CM61 Indoor Mini Camera, 4K, Fixed	\$ 1,199.00	Each	10%	\$ 1,079.10	Security		
CM61-60-HW	CM61-60-HW	Camera	Verkada CM61 Indoor Mini Camera, 4K, Fixed	\$ 2,099.00	Each	10%	\$ 1,889.10	Security		
CM61-90-HW	CM61-90-HW	Camera	Verkada CM61 Indoor Mini Camera, 4K, Fixed	\$ 2,999.00	Each	10%	\$ 2,699.10	Security		
D30-HW	D30-HW	Camera	Verkada D30 Indoor Dome Camera, 3MP	\$ 799.00	Each	10%	\$ 719.10	Security		
D30-60DAY-HW	D30-60DAY-HW	Camera	Verkada D30 Indoor Dome Camera, 3MP	\$ 1,199.00	Each	10%	\$ 1,079.10	Security		
D30-90DAY-HW	D30-90DAY-HW	Camera	Verkada D30 Indoor Dome Camera, 3MP	\$ 1,599.00	Each	10%	\$ 1,439.10	Security		
D30-120DAY-HW	D30-120DAY-HW	Camera	Verkada D30 Indoor Dome Camera, 3MP	\$ 1,999.00	Each	10%	\$ 1,799.10	Security		
D40-HW	D40-HW	Camera	Verkada D40 Indoor Mini Dome Camera, 5MP	\$ 799.00	Each	10%	\$ 719.10	Security		
D40-60DAY-HW	D40-60DAY-HW	Camera	Verkada D40 Indoor Mini Dome Camera, 5MP	\$ 1,199.00	Each	10%	\$ 1,079.10	Security		
D40-90DAY-HW	D40-90DAY-HW	Camera	Verkada D40 Indoor Mini Dome Camera, 5MP	\$ 1,599.00	Each	10%	\$ 1,439.10	Security		
D40-120DAY-HW	D40-120DAY-HW	Camera	Verkada D40 Indoor Mini Dome Camera, 5MP	\$ 1,999.00	Each	10%	\$ 1,799.10	Security		
D80-HW	D80-HW	Camera	Verkada D80 Indoor/Outdoor Fisheye Camera	\$ 1,899.00	Each	10%	\$ 1,709.10	Security		
D80-60DAY-HW	D80-60DAY-HW	Camera	Verkada D80 Indoor/Outdoor Fisheye Camera	\$ 2,599.00	Each	10%	\$ 2,339.10	Security		
D80-90DAY-HW	D80-90DAY-HW	Camera	Verkada D80 Indoor/Outdoor Fisheye Camera	\$ 3,299.00	Each	10%	\$ 2,969.10	Security		
VX52-HW	VX52-HW	Viewing Station	Verkada VX52 Viewing Station	\$ 499.00	Each	10%	\$ 449.10	Security		
SV11-HW	SV11-HW	Environmental Sensor	Verkada SV11 Environmental Sensor	\$ 999.00	Each	10%	\$ 899.10	Security		
AC41-HW	AC41-HW	Access Control	Verkada AC41 4 Door Controller	\$ 1,599.00	Each	10%	\$ 1,439.10	Security		
AD31-HW	AD31-HW	Access Control	Verkada AD31 Multi-format Card Reader	\$ 299.00	Each	10%	\$ 269.10	Security		
AX11-HW	AX11-HW	Access Control	Verkada AX11 IO Controller	\$ 1,599.00	Each	10%	\$ 1,439.10	Security		
BH61-HW	BH61-HW	Alarms	Verkada BH61 Wireless Hub - North America	\$ 999.00	Each	10%	\$ 899.10	Security		
BC51-HW	BC51-HW	Alarms	Verkada BC51 Alarm Console	\$ 999.00	Each	10%	\$ 899.10	Security		
BP41-HW	BP41-HW	Alarms	Verkada BP41 Alarm Panel	\$ 999.00	Each	10%	\$ 899.10	Security		
BR11-HW	BR11-HW	Alarms	Verkada BR11 Wired Motion Sensor	\$ 99.00	Each	10%	\$ 89.10	Security		
BR12-HW	BR12-HW	Alarms	Verkada BR12 Wired Surface Mount Door Co	\$ 99.00	Each	10%	\$ 89.10	Security		
BR13-HW	BR13-HW	Alarms	Verkada BR13 Wired Recessed Door Contact	\$ 99.00	Each	10%	\$ 89.10	Security		

